

Message Text

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SUBJECT: BIO DATA ON EC COMMISSION CO-CHAIRMAN AND HEADS
OF DELEGATION FOR THE CIEC COMMISSIONS

REF: EC BRUSSELS 582

1. AS PROMISED REFTEL, BIO SKETCHES ON THE COMMUNITY CO-
CHAIRMAN AND HEADS OF DELEGATION FOR THE FOUR CIEC COMMIS-
SIONS FOLLOW:

2. DEVELOPMENT COMMISSION: CO-CHAIRMAN (EC COMMISSION)
EDMUND PETER WELLENSTEIN. RECENTLY RETIRED EC COMMISSION
DIRECTOR GENERAL FOR EXTERNAL RELATIONS, WELLENSTEIN, DUTCH,
55, HAS BEEN EC DIRECTOR GENERAL FOR EXTERNAL RELATIONS SINCE
JANUARY 1973. FROM 1968-1972 HE WAS DIRECTOR GENERAL
FOR EXTERNAL TRADE AND IN 1970-72 HE CONCURRENTLY HEADED
THE EC DELEGATION TO THE NEGOTIATIONS ON EC ENLARGEMENT.

3. A TOUGH-MINDED, POWERFUL FIGURE, AND A FORMIDABLE NEGOTIATOR,
WELLENSTEIN PLAYED A MAJOR ROLE IN THE ENLARGEMENT NEGOTIATIONS.
THEIR SUCCESSFUL OUTCOME WAS DUE TO A SIGNIFICANT DEGREE TO
HIS INTIMATE KNOWLEDGE OF ALL SIDES OF THE ISSUES INVOLVED
AND TO HIS SKILL AND IMAGINATION AS A NEGOTIATOR. HE WAS
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ALSO THE CO-CHAIRMAN OF THE EC DELEGATION AT PREPCON I AND II

AND WAS UNIVERSALLY ACKNOWLEDGED TO HAVE PLAYED AN EFFECTIVE AND CONSTRUCTIVE ROLE. HE TENDS TO TAKE A RIGHTEOUS APPROACH TO LDC QUESTIONS, WHICH ARE OF GREAT IMPORTANCE TO HIM.

4. WELLENSTEIN TAKES A BALANCED, CONSTRUCTIVE APPROACH TO THE PROBLEMS OF US/EC RELATIONS, TO WHICH HE ATTACHES IMPORTANCE, BUT HE IS ALWAYS CONSCIOUS OF THE FACT THAT HE REPRESENTS AN ENTITY WHICH ASPIRES TO DEAL WITH THE US ON AN EQUAL FOOTING.

5. WELLENSTEIN IS A DISTINGUISHED-LOOKING, GRACIOUS (THOUGH SOMETIMES PRICKLY) AND CULTURED MAN, HE SPEAKS FLUENT ENGLISH AND HAS VISITED THE UNITED STATES ON NUMEROUS OCCASIONS.

6. DEVELOPMENT COMMISSION: HEAD OF DELEGATION (EC COMMISSION) JEAN DURIEUX, EC COMMISSION DIRECTOR FOR GENERAL DEVELOPMENT POLICY. DURIEUX, BELGIAN, 51, IS A KEY COMMISSION OFFICIAL IN ITS DEALINGS WITH THE LDCS. HE HAS A REPUTATION FOR BEING A GOOD NEGOTIATOR AND HAS OFTEN CHAIRED THE EC SIDE IN ITS MANY NEGOTIATIONS AND DISCUSSIONS WITH THE LDCS, MOST RECENTLY DURING THE EC-MAGHREB NEGOTIATIONS. HIS BRIEF AT THE COMMISSION IS A VERY FULL ONE AND HE HAS THE REPUTATION FOR BEING A WORKHORSE.

7. LIKE MOST OF HIS COLLEAGUES AT THE COMMISSION, INCLUDING COMMISSIONER CHEYSSON, DURIEUX HOPES THE DIALOGUE WILL RESULT IN MEANINGFUL PROGRESS BETWEEN NORTH AND SOUTH ON MAJOR ISSUES. WHILE HE CAN BE EXPECTED TO DEFEND THE INTERESTS OF THE DEVELOPED COUNTRIES, HE WILL PROBABLY ATTEMPT TO TAKE A NON-CONFRONTATIONAL AND MIDDLE OF THE ROAD APPROACH TO LDC DESIDERATA.

8. DURIEUX HAS VISITED THE US A NUMBER OF TIMES AND HAS BEEN AN OPEN AND FRIENDLY CONTACT IN BRUSSELS. HE SPEAKS GOOD ENGLISH.

9. RAW MATERIALS COMMISSION HEAD OF DELEGATION (EC COMMISSION) HOSEPHUS LOEFF, EC COMMISSION DIRECTOR GENERAL FOR INDUSTRIAL AND TECHNOLOGICAL AFFAIRS. LOEFF, A DUTCHMAN, 46, HAS BEEN ACTING EC DIRECTOR GENERAL FOR INDUSTRIAL AND TECHNOLOGICAL

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AFFAIRS SINCE 1974. HE HAS NOT BEEN NAMED DIRECTOR GENERAL BECAUSE THE SLOT, UNDER THE INFORMAL EC AGREEMENT, BELONGS TO THE UK.

10. AT THE COMMISSION LOEFF IS RESPONSIBLE FOR AREAS OF POTENTIAL PROBLEMS FOR THE US, E.G. AIRCRAFT POLICY, COMPUTER POLICY, MCN'S AND STEEL. ALTHOUGH TOO REALISTIC TO ADOPT THE EUROPEAN IDEOLOGY IN AS RADICAL A FORM AS HIS BOSS, COMMISSIONER SPINELLI,

WE ANTICIPATE THAT HE WOULD SUPPORT POLICIES DISCRIMINATING AGAINST US FIRMS IF IT WERE NECESSARY TO ADVANCE MAJOR EUROPEAN INDUSTRIAL OBJECTIVES.

11. REGARDING THE DIALOGUE, LOEFF'S CONCERN HAS BEEN WITH RAW MATERIAL SUPPLY PROBLEMS AND THE HEALTH OF EUROPEAN INDUSTRY. IF HE HAS A LONG ENOUGH LEASH, HE CAN BE EXPECTED TO BE A STRONG SPOKESMAN FOR SECURITY OF SUPPLY AND INVESTMENT ENVIRONMENT LIKELY TO PROMOTE EUROPEAN INVESTMENT IN THE DEVELOPING COUNTRIES.

12. FINANCE COMMISSION, HEAD OF DELEGATION (EC COMMISSION), UGO MOSCA, EC COMMISSION DIRECTOR GENERAL FOR ECONOMIC AND FINANCIAL AFFAIRS. MOSCA, 61, HAS BEEN THE COMMISSION DIRECTOR GENERAL FOR ECONOMIC AND FINANCIAL AFFAIRS SINCE JULY 1967. A DIPLOMAT WITH EXPERIENCE IN CHINA, THAILAND, YUGOSLAVIAN AND ARGENTINA, HE PREVIOUSLY HAS HELD SENIOR POSITIONS IN THE ITALIAN FOREIGN MINISTRY AND WAS DEPUTY PERMANENT REPRESENTATIVE OF ITALY TO THE EC FROM 1960-67.

13. A LAWYER BY TRAINING, MOSCA IS SOMEWHAT RETICENT AND OFTEN AVOIDS SPEAKING FRANKLY. HE IS A FIRM BELIEVER IN EUROPEAN INTEGRATION, WHO HOPES TO PROMOTE EC ECONOMIC AND MONETARY UNION THROUGH A SERIES OF DELIBERATE STEPS BY STRENGTHENING COMMUNITY INSTITUTIONS AND COHESION. THIS UNION, HE BELIEVES, WILL PROMOTE INTERNATIONAL MONETARY STABILITY AND HELP THE BALANCE-OF-PAYMENT ADJUSTMENT PROCESS BETWEEN THE EC AND THE UN. WITHIN HIS OWN DG, HE IS NOT AS EFFECTIVE AS HE MIGHT BE, BUT HE IS WELL-INFORMED ON ALL INTERNATIONAL FINANCIAL ISSUES. HE HAS THE REPUTATION OF BEING ONE OF THE HARDEST WORKING DG'S AT THE COMMISSION. MOSCA SPEAKS ENGLISH. HE IS FRIENDLY TOWARD THE US AND IS READILY ACCESSIBLE. HE WANTS TO INCREASE BILATERAL CONSULTATIONS BETWEEN THE COMMISSION

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AND THE US ON FINANCIAL AND MONETARY ISSUES.

14. ENERGY COMMISSION, HEAD OF DELEGATION (EC COMMISSION), LEONARD WILLIAMS, EC COMMISSION DIRECTOR GENERAL FOR ENERGY (EMBASSY LONDON HAS UNDERTAKEN TO PROVIDE A BIO SKETCH OF WILLIAMS.) MORRIS

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